

# MILANO RILIEVI PROFESSIONAL SURVEYING SERVICES

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## *COMPANY & SERVICES PRESENTATION*

**Milano, Italia**

**Milano Rilievi SRL**

**+39 02 39261777**

**[info@milanorilievi.it](mailto:info@milanorilievi.it)**

**[r.fancellu@milanorilievi.it](mailto:r.fancellu@milanorilievi.it)**

**[m.barlassina@milanorilievi.it](mailto:m.barlassina@milanorilievi.it)**

## ■ Company overview

- Our team
- Methodologies
- Services
- Your benefits
- Our references
- Portfolio
- Commercial aspects and opportunities

Milano Rilievi is a company that offers its customers high end surveying services tailored made for you in over 40 years of activity

- Milano Rilievi is one of the most important players on the professional surveying market in Italy and the EU, by revenue and number of projects.
- Since its foundation in 1974, Milano Rilievi has grown continuously, developing a complex portfolio of services in the following areas: surveying, tracking, assistance, assisted computer drawing, thus delivering integrated solutions, tailored for the more and more complex needs of the companies.
- Since 2012, Milano Rilievi became a trusted partner of some of the biggest names in the architectural and retail industry such as Valentino, Loro Piana, Brioni or David Chipperfield Architects.
- At Milano Rilievi we use only cutting edge technology and latest computer assisted drawing software to provide the best possible services on the market.



## Key factors that drive the excellence of Milano Rilievi

### Motto

Millimeter surveying through excellence and innovation

### Mission

Using cutting edge technology and innovative surveying systems, we offer our clients high-end surveying services that exceed their needs and expectations.

### Vision

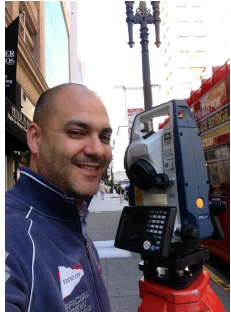
From concept to completion, we aim to provide exceptional services to our clients that exceed their needs and expectation.

### Values

Customer Focus, Excellence, Integrity, Adaptability



Our team of experts speaks 5 languages, has been in business for over 25 years and has become a globally recognized team through outstanding results



Roberto Fancellu

E-mail:  
r.fancellu@milanorilievi.it



Massimiliano Barlassina

E-mail:  
m.barlassina@milanorilievi.it



Graziano Brambilla

E-mail:  
g.brambilla@milanorilievi.it



Calin Dandu

E-mail:  
calinantoniudandu@gmail.com

## Education

- All the members of our team have a strong background in Surveying and Geomatics. They have followed specific courses in Italy, Spain or Romania. Furthermore they had extensive training in Project Management through MBA courses and quality control. Our team speaks 5 languages and is trained to offer the best customer experience there is.

## Professional experience

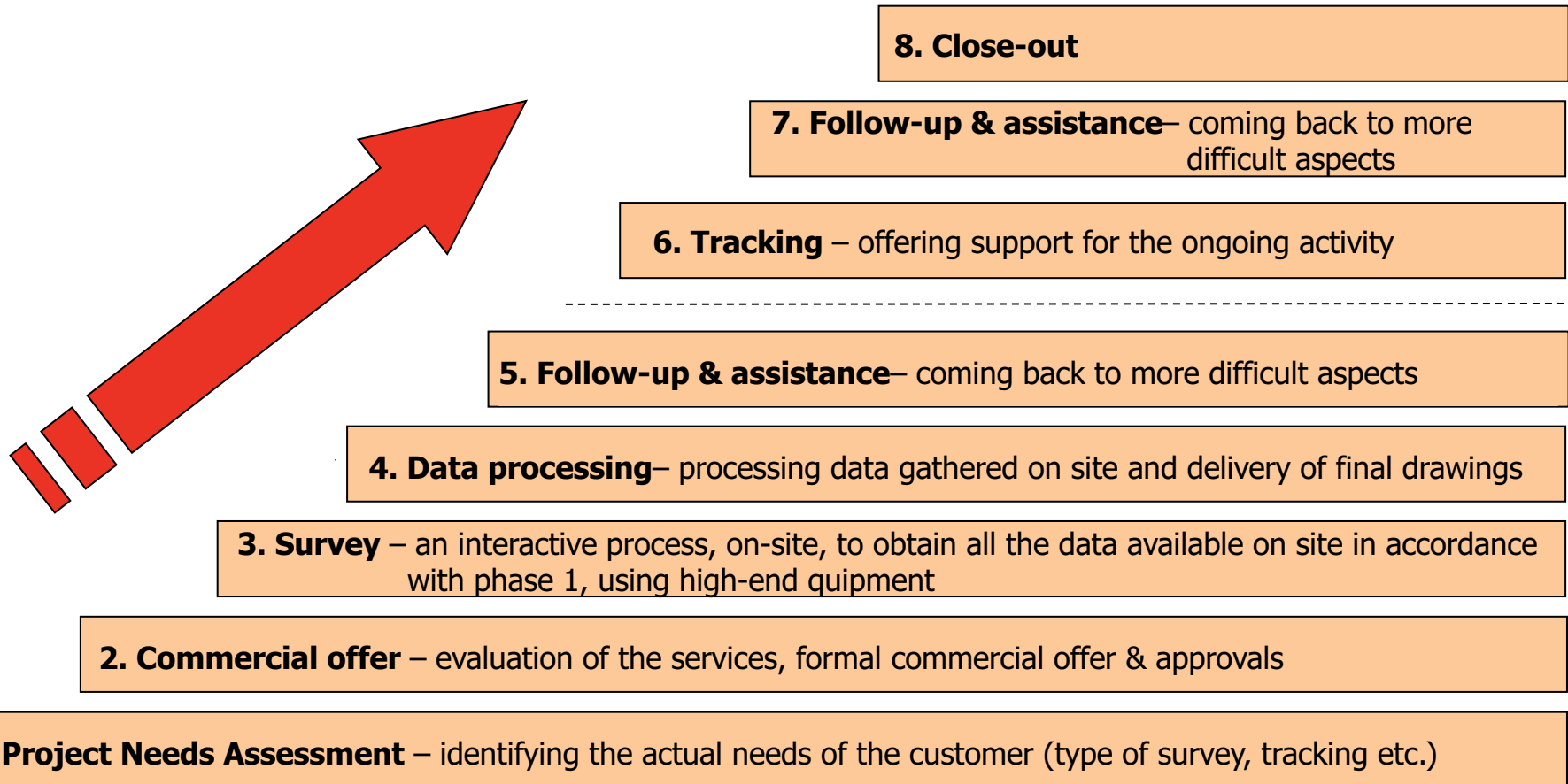
- Extensive surveying, tracking and topographical assistance in the Retail industry
- Extensive surveying, tracking and topographical assistance in the Architectural industry
- Extensive surveying, tracking and topographical assistance in the Civil Engineering industry

## Competences

✓	Customer Satisfaction
✓	Architecture & Engineering Surveying
✓	Time Management
✓	Project Transformation
✓	CAD Proficiency
✓	Professional Surveying expertise

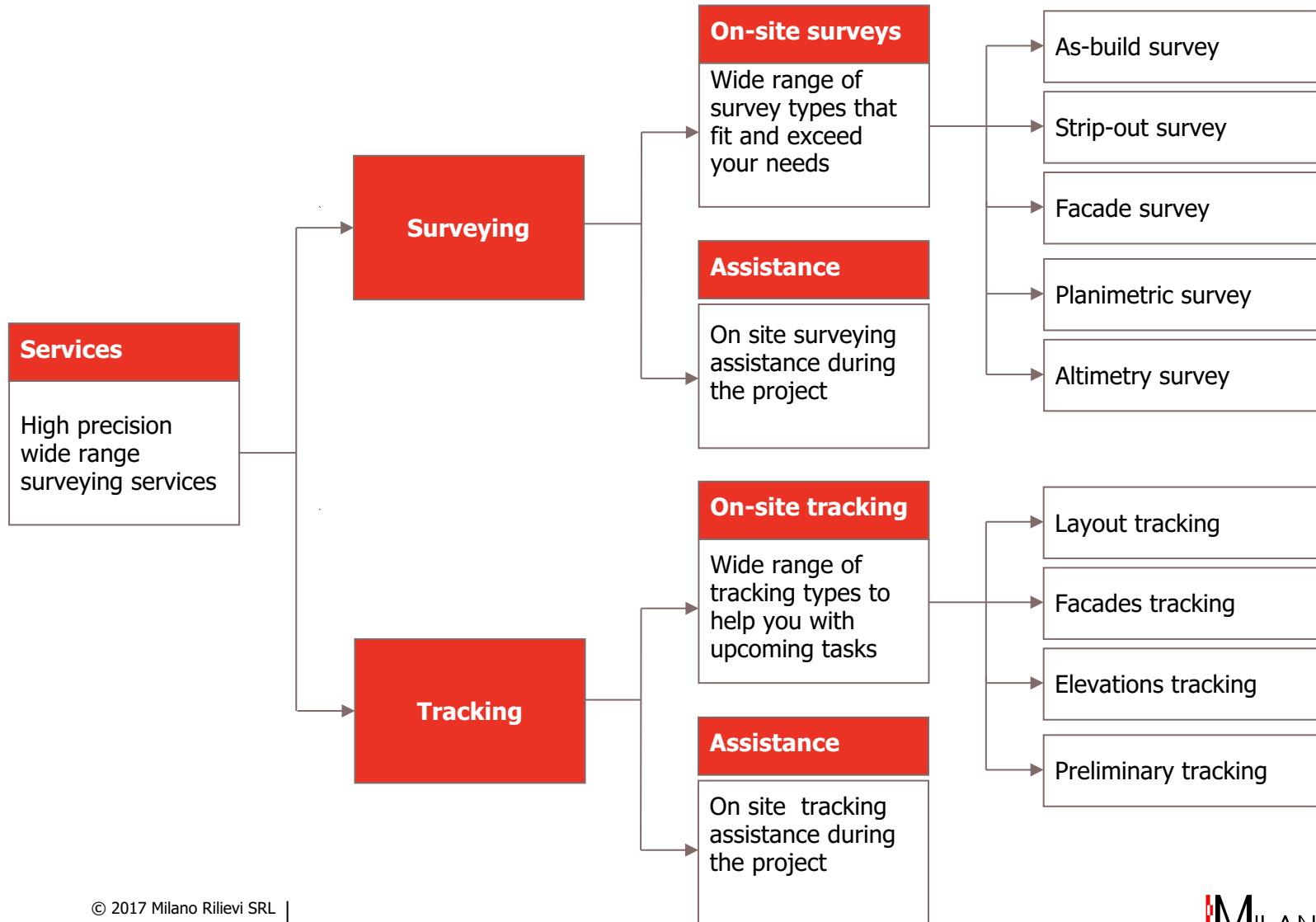
The methodology we use in all our projects is aimed to fully understand your needs and offer the right tailored services

### General steps in a project\*

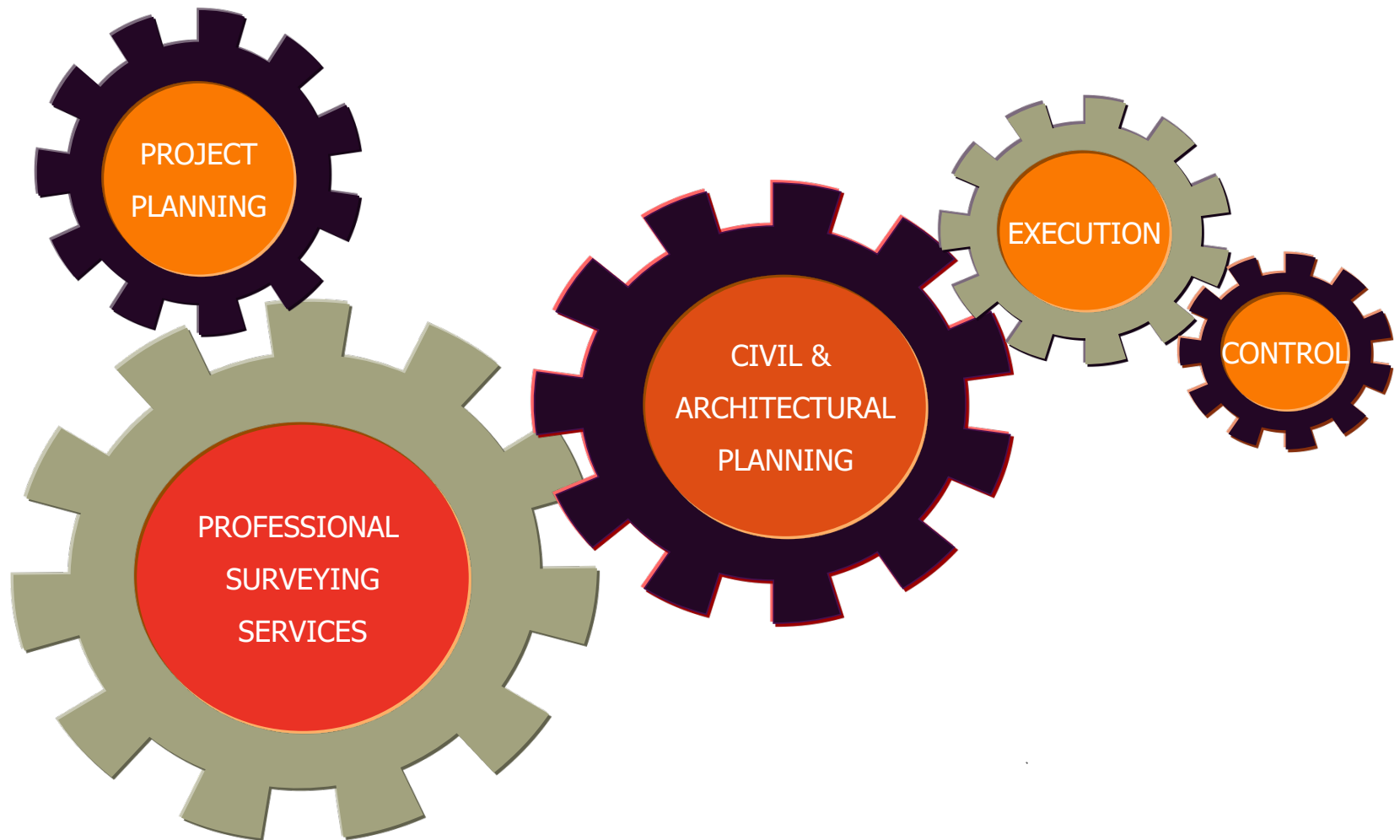


\*This is a sample presentation of a potential collaboration. The above mentioned steps are subject to changes that aim to fit the needs of our customer.

The services we offer are as varied as they can be and they are aimed to bring added value to any of your projects and to help you overcome any upcoming challenges

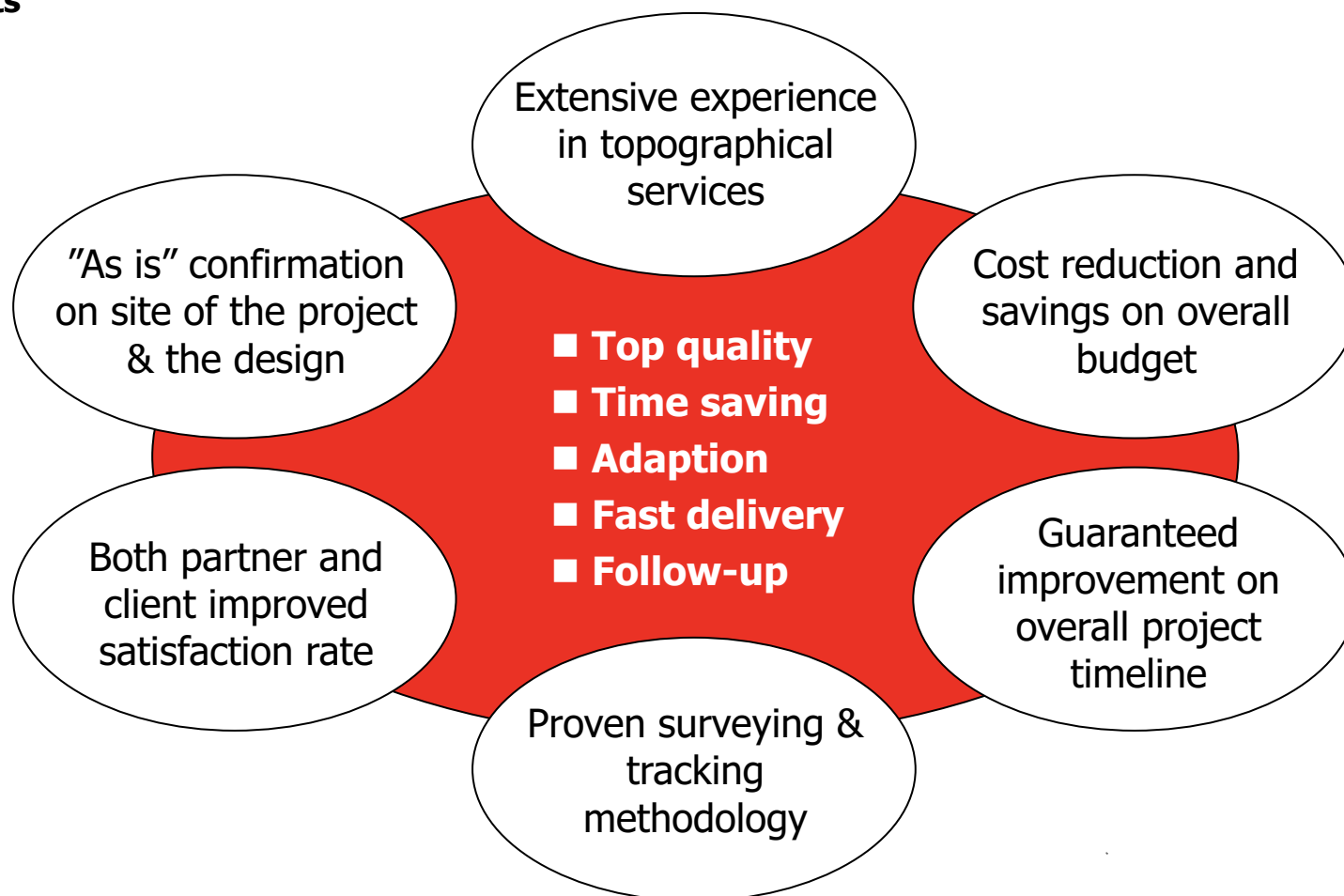


We fit in the beginning in the process of any retail, architectural or civil engineering project and offer added value throughout the entire project



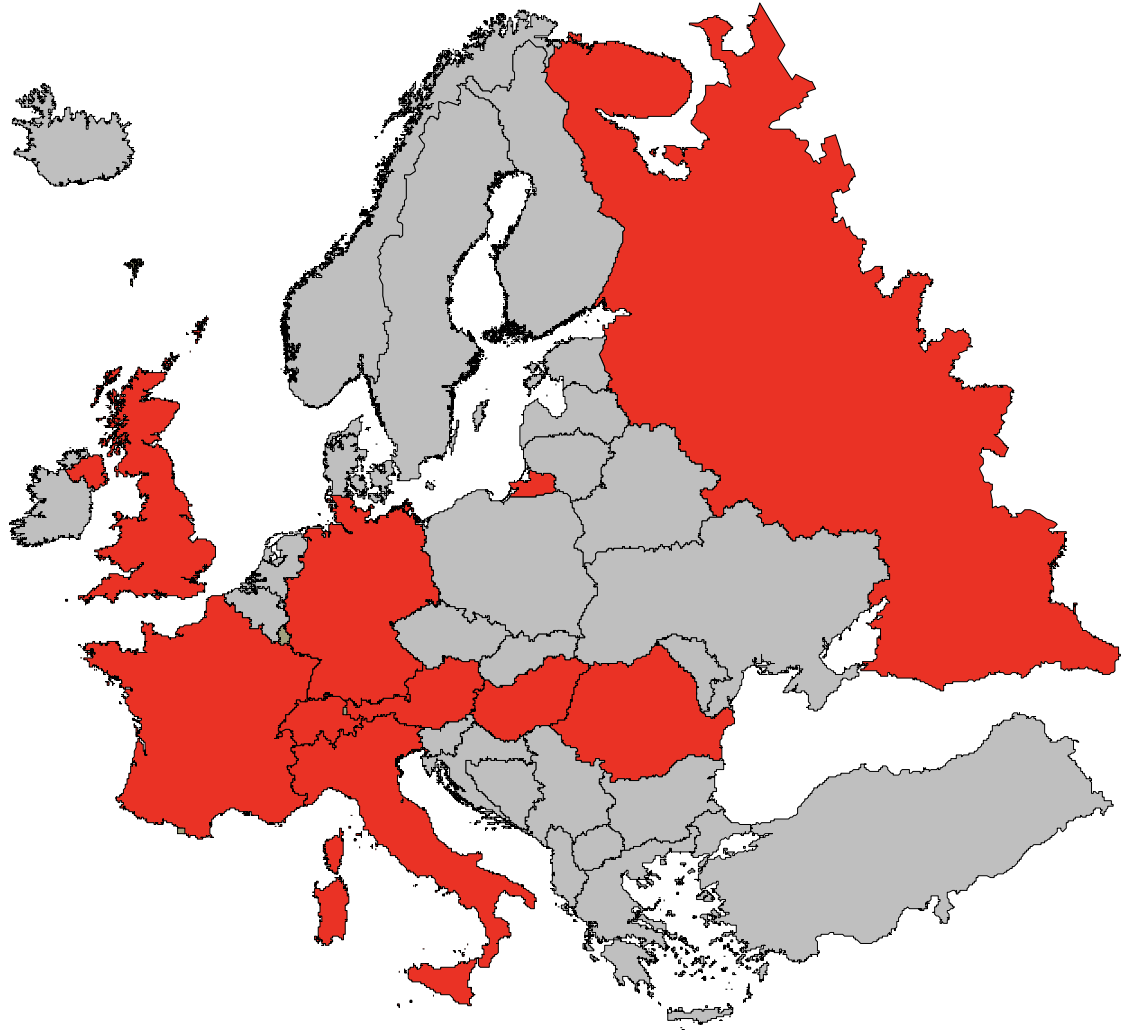
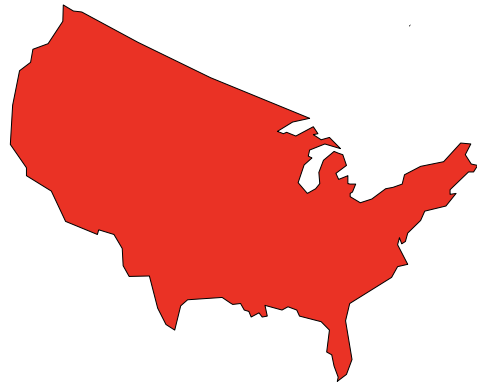
One of the main benefits from choosing Milano Rilievi is the full degree of customization to your needs and outstanding quality of the surveying services you require

## Benefits



Although we started as a local company, we did not confine ourselves to the Italian border and became an international company

- Major international experience and involvement on the European market in countries such as: Germany, France, Italy, Spain, Switzerland etc.
- More than 10 projects in the US in New York, Miami, San Francisco and Beverly Hills



The companies who trust our services are major players in a wide range of industries



## Retail

**Valentino, Armani, Brioni, Loro Piana, Cartier, Tiffany & Co., Celine, Louis Vuitton, Dolce & Gabbana, Valextra, Les Copians, Forever 21, Hermes, Graff, H&M**

## Public Services

**Universita degli studi di Torino, EXPO Milano 2015, BNL Gruppo BNP Paribas, IPER, FNAC**

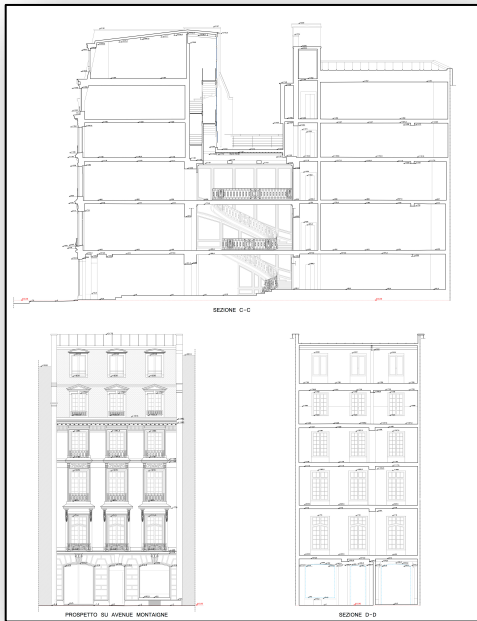
## Engineering/ Construction

**Pirelli, Milano San Siro, Stahlbau Pichler, Focchi, Archello**

David Chipperfield Architects

TRUSTED PARTNER

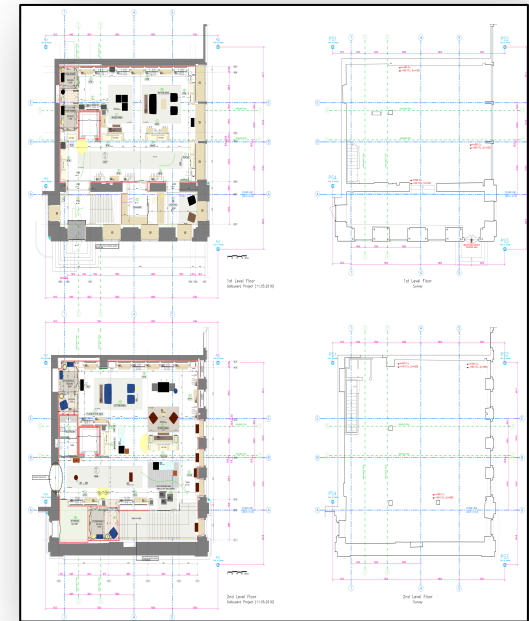
Our portfolio\* talks for itself and aims to prove the quality of our work



Sections &  
Facade sample  
surveys



Strip-out/as  
build sample  
surveys



Layout tracking  
sample projects

Further project examples (surveys, tracking facades or sections) can be seen in the PDF Portfolio document attached.



### Professional surveying fees

- Our fees are based upon a number of factors including the nature of the work, the value provided to the client as a result of the work, the circumstances under which the work is performed, the time spent, and the seniority of the professionals required to perform the work.
- The payment conditions shall be agreed by both parties prior to work initiation: number of payments, dates of payments, currency etc.

### Payment conditions

- Invoices will be issued in EUR, or the equivalent to the sums agreed in USD, at the exchange rate valid on the day of invoicing.
- These fees do not include Value Added Tax (unless invoice is issued in for an Italian entity).
- The costs with telecommunication, traveling (flights, trains, car rental etc.), lodging and materials expenses will be included in our final price (unless agreed otherwise).
- Logistics Support on-site: general assistance to access the premises, any movement of the materials stored on site and all the little assistance necessary to facilitate the topographic operations on-site will be in charge of our client..
- The invoices are due within 15 or 30 days of receipt as agreed with our client prior to project initiation. Failure to send any objections within 3 days of receipt of the invoice represents the acceptance without objections.

# Thank you!

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*For additional information, please contact us!*

Milano Rilievi SRL  
4 Mario Pannunzio str., 2015  
Milan, Italy  
Phone: +39 02 39261777  
Fax: +39 02 39261777  
[info@milanorilievi.it](mailto:info@milanorilievi.it)  
[www.milanorilievi.it](http://www.milanorilievi.it)

**SURVEY. PERFORM. INNOVATE.**